

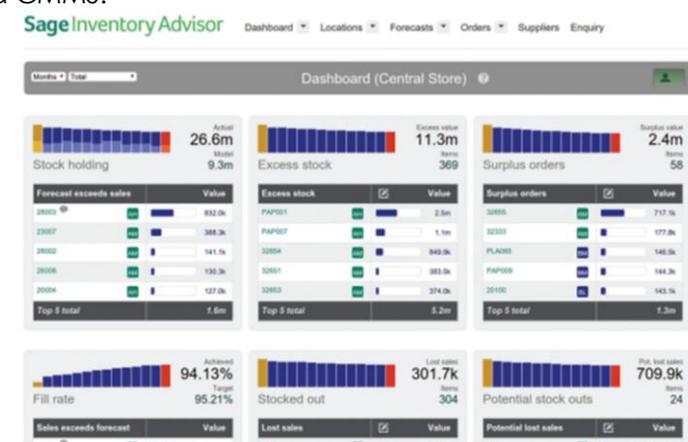
DIMO Maint broadens Sage 300's appeal by including integration with CMMS

CMMS DIMO Maint is now connected to the business management solution most used by SMEs.

Limonest, September 1, 2017 – DIMO Maint, a leading provider of software solutions for maintenance management (CMMS) and enterprise asset management (EAM), announces **the release of a connector with Sage 300, developed jointly with Orchid Systems using Orchid's Extender module.** In this way, DIMO Maint consolidates its industrial and commercial partnership with Sage, so as to respond as best as possible to the needs of small, medium and big companies in the industry and services sectors. The Sage X3 and Sage 1000 solutions have already broadened their features to include CMMS DIMO Maint.

The implementation of this connector allows **faster, more trustworthy communication between DIMO Maint's maintenance management functions and Sage 300's financial data management.** Hence, CMMS DIMO Maint naturally blends in with Sage 300. Furthermore, this alliance guarantees that future versions of both types of software will be synchronized.

The aim of the interface between Sage 300 and DIMO Maint is to optimize data exchange between DIMO Maint's CMMS and Sage 300's business software, so as to offer our joint customers a packaged global solution, which includes the best of business management and CMMS.



Sage 300 – Rationalizing purchases

An immediate, trustworthy connection between CMMS and financial management

CMMS is used to maximize the performance of assets, while measuring and optimizing their costs of ownership in internal structured procedures. The point of contact between CMMS and financial management occurs when there are purchase and supply problems, and the aim in these situations is to optimize maintenance costs.

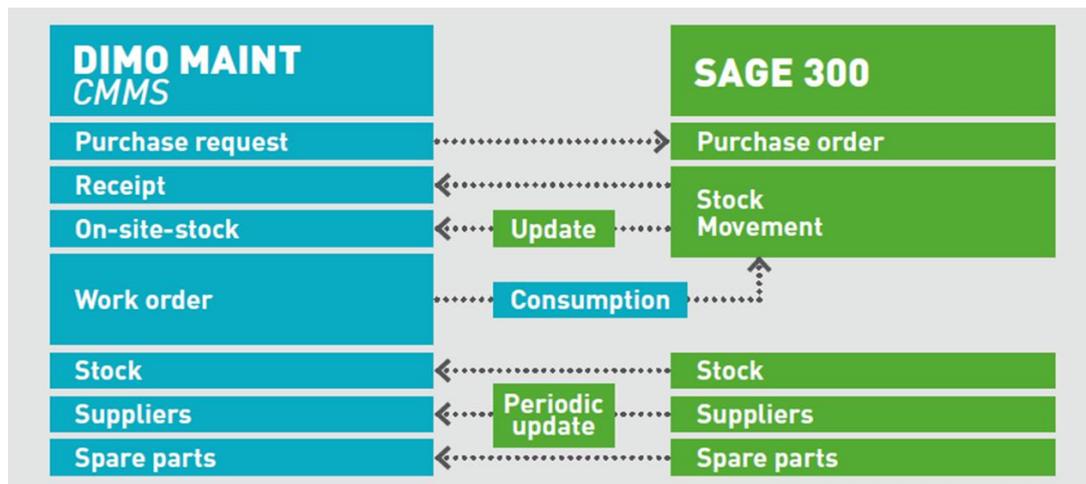
For example, the need to replace a damaged machine part will create a pick ticket in the CMMS. This means drawing from existing stock or ordering the part to be purchased. This is when a financial data management solution like Sage 300 takes over by making the order and paying the bill, before contacting the CMMS to update the stock and synchronize the joint repositories.

By integrating the CMMS process, Sage 300 provides the finance departments with a global overview of cost measures and controls. On a technical level, this automated connection can maximize the assets' availability and performance by optimizing the administrative processing time linked to maintenance needs. At an organizational level, it saves time and increases reliability by reducing the risk of input errors and by sharing its repositories.

Integrating maintenance processes into Sage 300 ensures **better management of production assets and the sustainability of the company's holdings.**

DIMO Maint's CMMS solution is a **decision-making tool** that makes it possible to:

- optimize the **availability and performance of equipment** and infrastructure
- **measure and optimize the cost of ownership of assets** and the company's holdings
- **control maintenance costs** associated with reducing inventory, by ensuring better monitoring of subcontracting
- **optimize technical and human resources** related to maintenance via resource planning and monitoring
- **make equipment reliable** with better traceability of interventions
- **facilitate decision making** for the management and renewal of equipment, using the technical and financial indicators: intervention analysis, default rates, cost dashboard, ABC equipment list, turnover, etc.



Sage 300 – interactive graphic representation of interapplication flows

About Orchid Systems

Orchid Systems, a Sage Endorsed and Gold Development Partner, has been part of the Sage community for over 20 years. We develop innovative Add-Ons to enhance the functionality of Sage 300 (formerly Accpac). Orchid has built a close working relationship with Sage's Development Team through the development of OEM and Gold Certified add-ons for Sage 300.

All Orchid Systems solutions are available for sale by the Sage Mid-Market Product Divisions in South Africa, Asia Pacific and Australia and in North America through Robert Lavery & Associates.

Over 5,000 companies rely on Orchid's Sage 300 Add-ons every day.

www.orchid.systems

About Sage

Sage is a leading global provider of business management software to small and medium sized companies, creating greater freedom for them to succeed. Sage understands how and why each business is unique.

We provide products and services that suit varying needs, are a pleasure to use and are secure and efficient.

Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999.

Sage has over 6 million customers and more than 13,500 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia and Brazil.

www.sage.com/en-us/products/sage-300/

About DIMO Maint

DIMO Maint is a subsidiary of DIMO Software, specializing for over 20 years in Maintenance Management software. With 3,500 customers worldwide DIMO Maint is now positioned as a leader on the maintenance solutions market. Its scalable range of easy-to-use software is quick to deploy and is translated into 15 languages to meet all needs, from SMEs to Major International Accounts in all business sectors.

www.dimomaint.fr

www.dimomaint.com

About DIMO Software

For 20 years, DIMO Software has been combining its two activities as editor and integrator of management solutions to serve the same mission: providing its customers with the best software innovations so that they can concentrate on the essentials: their business.

To achieve this, DIMO Software operates in eight areas of expertise: Business Analytics, CRM, Financial Processes, Electronic document management, HR Management, Tax Management, Maintenance, and Business Travel and expenses.

The solutions edited and distributed by DIMO Software address mid-cap and large companies, in all sectors of activities as well as public institutions.

Based in Lyon, Paris, Biarritz, Nantes, Madrid Montréal and Toronto, DIMO Software has been growing steadily since 1995. In 2016, it has 353 employees serving 6,000 customers in 90 countries and achieved a turnover of €34.6 million in 2016.

www.dimosoftware.com

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